



About Vistage Worldwide, Inc.

Vistage is the leading business advisory and executive coaching organization. It is a powerful resource built for CEOs, small business owners and key executives who are driven to achieve next-level results. Founded in 1957, we help business leaders gain fresh perspectives and objective advice on their biggest challenges and opportunities. Members have access to the most comprehensive suite of services, including a confidential peer advisory board and one-on-one business coaching. As a result, our members — 21,000 strong across 20 countries — gain better insights, make better decisions and achieve better results.

Vistage executive team

- Sam Reese**, Chief Executive Officer
- Brian Casazza**, Chief Information Officer
- Joe Galvin**, Chief Research Officer
- Mark Goodman**, Chief Marketing Officer
- Leigh Hooker**, Chief Operating Officer
- Michael Molina**, Chief Human Resources Officer
- M. Beau Paradowski**, Chief Financial Officer
- Teigue Thomas**, Chief Legal Officer
- John Kenney**, Senior VP, US Sales Operations
- Nick King**, Senior VP, International
- Mary Ellen Sheehy**, Senior VP, Member Programs and Alliances
- Andy Nielsen**, VP, Corporate Development and Strategy

By the numbers



21,000+ members



20 countries



60 year history

Vistage members outperform the competition

Companies who joined Vistage over the past five years **grew 2.2 times faster** than average small and medium-sized U.S. businesses, according to a 2017 analysis.



Vistage member companies **28%** ▲

Small and medium U.S. businesses **12.5%** ▲

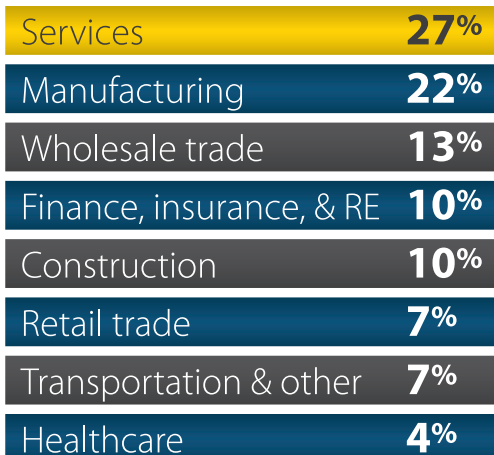
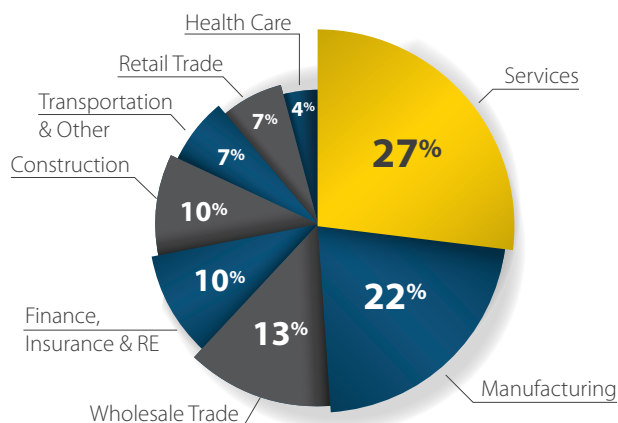
Average compounded annual growth rate for company revenues (CAGR)

Vistage Programs

Program	Chief Executive Program	Small Business Program	Key Executive Program
Member Description	President/CEO/Owner	President/CEO/Owner	Vice Presidents, Directors, CFOs, COOs, etc.
Revenue	\$5 million +	\$1 million - \$5 million	Not a factor
Meeting Frequency	Monthly full-day meetings	Two half-day meetings and one 8-hour meeting per quarter	Monthly full-day meetings
One-to-one Executive Coaching	2 hours/month	2 hours/month	Not included (available add-on)
Speakers	Up to 8 per year	4 per year	Up to 8 per year
Membership Dues	\$1,416/month (\$16,992/year) \$16,482 if prepaid annually	\$1,125 per month (13,500 per year) \$13,095 if prepaid annually	\$669/month (sponsored) \$7,787 if prepaid annually \$749/month (unsponsored) \$8,718 if prepaid annually
Enrollment Fee	\$2,250 one-time enrollment fee	\$1,600 one-time enrollment fee	\$800 one-time enrollment fee (unsponsored)

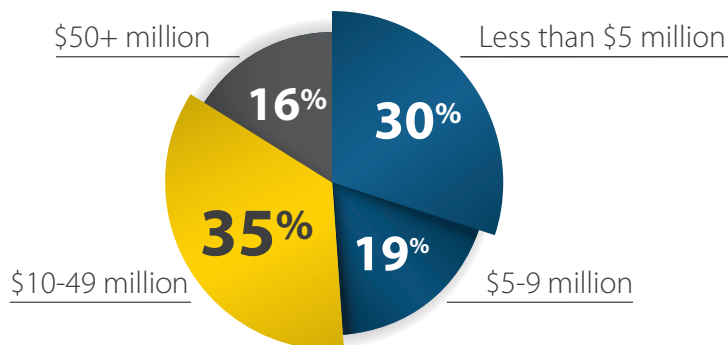
Member industries

Vistage members represent nearly every industry. This chart shows the proportion of members by major industry classification.



Sales revenue

for Vistage member companies



Number of employees

The average number of employees in Vistage member companies is 188. The median number of employees is 53.

